



Resume of Verdad Systems Consultant

Core Profile:

- Human Resource Consultant
- Executive Search Specialist
- Audits of Human Resource Departments

Monica Brinser

Experience

Ms. Brinser has over 25 years of experience in Human Resources and Staffing. She has managed Human Resources and worked for staffing companies to recruit employees and consult for businesses. She has experience in a variety of industries and markets that span from entertainment to manufacturing. Ms. Brinser is well known in the Tri-County business communities, where she has developed a strong base of contacts and achieved much success. In her most recent management position for a publicly held recruiting company, she specialized in placing Information Technology and Information Systems specialists.

Company Experience:

- **New Level Resources** – Human Capital Consultant serving such companies as Langley Productions and Accutech Data Supplies.
- **KFORCE Professional Staffing** – Manager of several office locations in Ventura County for a publicly held staffing agency.
- **Select Staffing** – Division Manager and served such companies as Technicolor with staff of up to 1400 associates.
- **CoreStaff Services** – Branch Manager serving companies throughout Ventura County.

She started her career in the Human Resources department for the Entertainment and Public Relations industry. Later given the opportunity to advance her career, Ms. Brinser moved into the staffing industry. She began as a Senior Technical Recruiter at CORESTAFF Services. In October 1996 Ms. Brinser was promoted to the Branch Manager of Thousand Oaks. Over the next three years she opened 3 additional branches and grew area revenues from \$2M to \$15M. She personally sold four new on-site accounts that generated over \$5M in 12 months. Ms. Brinser also took over the management of Technicolor, one of CORESTAFF'S largest on-site accounts with over 800 temporaries. Due to her high level of success and strong customer service approach, CORESTAFF promoted her to Region Manager.

Ms. Brinser has designed and managed Workers' Compensation and Risk Management programs for all her On-Site accounts significantly decreasing Workers' Compensation incidents and expenses. In February of 2000, Monica was given the additional responsibility of managing CORESTAFF's largest office in Encino with 5 additional on-sites. Ms. Brinser's total responsibilities included Area Management of 4 branch offices and 9 on-site locations with full P&L responsibilities. She has consistently exceeded sales, gross margin and profit goals and was highly successful.

Ms. Brinser manages New Level Resources, LLC, a consulting practice specializing in Human Resources and the placement of professionals for companies in the Tri-Counties and Los Angeles. Her firm provides recruiting solutions to middle market businesses plus out of the box management solutions. Her Human Resource skills assist companies to implement appropriate policies and procedures in compliance with state and federal regulations.

Accomplishments:

- Ms. Brinser recruits and places a significant numbers of employees with many companies.
- She also consults with clients to provide strategies to help them meet their recruiting goals.
- Her expertise in hiring the right person for the right company has resulted in successful, long-term placements, which are now resources for future placements.
- She has been very skilful at gathering data and preparing statistics for companies to evaluate approaches to employment.
- One of her strong suits has been to identify and place professionals in management positions.
- She has been resourceful in placing professionals for the Human Resources, IT, Engineering, Architectural, Accounting, Manufacturing and Quality Control Departments.
- Ms. Brinser conducts audits of Human Resource departments for compliance with federal and state regulations.
- She also prepares Human Resource policies and procedures that comply with current rules and regulations.